



New Jersey Optician Sets Up Drill Mount Frame Jobs “In A Minute” With the Excelon XD Edger

Greg Giannattasio knows the ophthalmic industry well after 3 decades in the business in New Jersey. When his office bought Coburn’s Excelon XD finishing system he was glad to work with Coburn products. “Our experience with the Coburn people in the past gave us confidence the machines would be good and the service would be good,” says Giannattasio. “The term of service for the Excelon machines is great—three years. I like the machines; the touch screens are nice and everything works smoothly.”

While the quality and service were attractive, it was the Excelon XD edger’s ability to produce drill mount frames that is one of the best features for Giannattasio. He reveals, “I didn’t have time to drill since I’m the only one in our lab. We were sending out drill mount frames and we wanted to do them here instead.”

Using a fully automatic machine like the HPE-7000 was a huge change from the hand drilling Giannattasio has done in the past. He notes, “Now that we have the Excelon XD edger (the HPE-7000) it literally takes less than a minute or two to set up the drill job using manufacturer supplied drill guide parameters.”

The purchase of the Excelon XD Finishing System included the CFR-4000 Tracer, the Smart Blocker and the HPE-7000 Edger. Giannattasio explains, “The machines have done just what we needed. We work with a range of lens materials, from plastic to 1.74 index without any issues.”

The HPE-7000 Edger edges all materials, even edge polish bevels and flats with speed and accuracy. The 3-Dimensional drill makes it possible to create virtually any lens hole needed, with simple drag and drop options via the integrated user friendly touch screen. These advanced features make for a great experience using the HPE-7000 edger. Giannattasio says, “This machine is cool. Buy it.”

Not only were the features just what Giannattasio was looking for, they were easy to learn and are easy to use. “Using the machines is a pretty simple process, not hard at all,” says Giannattasio. “The learning curve was quick. It’s self-explanatory and it’s very easy.”

Discover the advanced technology, ease of use and great pricing of Coburn’s Excelon Finishing Systems and find out where you can purchase them and other digital products for your lab by contacting Coburn Technologies at 800-262-8761 or visiting www.coburntechnologies.com.

© 2011 Coburn Technologies, Inc.

Excelon is a trademark of Coburn Technologies, Inc.